

# AUTHORS

## RESEARCH-WORKS

Research-Works is an independent research firm that does the longer-term thinking on Asia for investors, with a special focus on China. We have a 15-strong research team. From macro to micro, we look for Big Ideas and Misconceptions that will impact markets and stocks within the next 6-18 months.

The Research-Works research process starts with the long-term macro outlook, paying considerable attention to structural change, then forms a view of an industry and finally a detailed in depth understanding of a stock.

Research-Works is the only China-based Asian research firm. It produces two main services: **Asian Ideas** for Asia specialists who need advice on strategy and stock selection, and the **China Service**, which analyses China's stocks, H and A shares, as well as China's impact on other markets, including commodities and fixed income.

The China Service builds a broad knowledge platform for investors from which to make sound investment decisions about industries and stocks in China. Examples include Big Ideas like:

- **Urbanisation.** What is the investment impact of another 20mn people becoming urbanised every year? Which sectors and stocks benefit and when?
- **Leveraging the Chinese Consumer.** What is consumer finance doing to stimulate housing, autos and white goods as China starts to Live Now, Pay Later? What are Chinese household incomes?

Areas covered include **infrastructure** (steel, expressways, rail), **manufacturing** (autos, textiles, home appliances), **utilities** (telecoms, power), **commodities and macro** (China, Asia, global).

Research-Works is uniquely staffed by very experienced professionals, typically with 20 years or more of investment experience in Asia. They have a mix of backgrounds from investment research analysis at leading global investment banks to management consultancy and finance.

For more about us, our investment philosophy and research approach, please see [www.research-works.com](http://www.research-works.com) or contact us at: [Research-Works@research-works.com](mailto:Research-Works@research-works.com), Room 1409 Zhongrong Business City, 1088 Pudong Nan Lu, Shanghai, China. Tel: 86-21-5887 6060

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**We pioneered the first Indian Stock Market Yearbook.**

**And co-produced the first China Companies Handbook.**

### Where to from here?

Equitymaster is India's leading independent research company. We authored the first handbook on Indian companies (way back in 1990) and in 1996 set up India's first stock market portal – [www.equitymaster.com](http://www.equitymaster.com). Not surprisingly Forbes ranked [www.equitymaster.com](http://www.equitymaster.com) amongst the top 150 web sites in the world. Over the years, we've aggregated information on companies globally and presented them in user-friendly formats.

And that's not all. We can help you analyse any company – in any part of the world.

If you're looking for a solid and experienced partner to help you increase your coverage of companies globally, send us an e-mail at [riyaz@equitymaster.com](mailto:riyaz@equitymaster.com)

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